

A scenic view of Marbella harbor at sunset. The water is calm, reflecting the warm colors of the sky. In the background, a cluster of white buildings with red-tiled roofs is illuminated by streetlights. A prominent stone tower with arched windows stands on the left. Several white yachts are docked in the harbor.

November 29-30, 2018
Marbella, Spain

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Puente Romano

"The pre-event networking was excellent. It has been a very efficient and pleasant experience."

Will Pharma Belgium • New Business Development Manager

Tel: +34 931 210 177 | www.pharmavenue.com

Establish Partnerships through pre-scheduled One-On-One Meetings.

Attended by mid-sized companies from around 40 countries.



Select New Partners

Identify many license and distribution opportunities with help of several interactive matchmaking tools.



Meet Decision Makers

Have up to 30 pre-scheduled one-on-one partnering meetings with matching interests.



Expand your Business

- Healthcare /OTC products
- Nutraceuticals Food supplements
- Medical Devices
- Generics
- Branded prescription products



Preliminary Program

Hours	Day 1	Day 2
09:00h	Meetings	Meetings
12:30h	Lunch	Lunch
16:30h	Meetings	Meetings
20:00h	Dinner	

How does the Matchmaking process work?

- Screen potential partners and licensing opportunities by having access to **detailed information on key projects** several weeks prior to the event.
- Several **interactive networking tools** will effectively assist you in the matchmaking process.
- Easily submit your **meeting requests** and review those of other participants.
- Access to your **individual meeting schedule** several days prior to the event will enable you to make final adjustments.
- Have up to 30 productive business **meetings with matching interests** in only two days.
- Request **additional informal meetings** during the event with help of our event coordinators or through our real-time company locator.

Who will you meet?

International decision makers such as CEOs and Senior Executives in Business Development and Licensing as well as Directors of Marketing & Sales.



Registration

Regular fee: 1499€ +21% VAT as applicable.
Reduced fee: 1049€ (+21% VAT as applicable) until July 27.

Included Services

- Pre-event networking
- Company profiles - customized pdf pack
- Pre-scheduled meetings with personal agenda
- Networking lunches, dinner and refreshments

Payment Terms

If you wish to benefit from discounted registration fees available up to two months prior to the event, full payment is required within 10 days from reception of your completed registration form.

In any case, payment must be received prior to the event either by bank transfer or credit card.

[Online Registration](#)